

Applied Leadership Skills

Certificate in Executive Management (Module 4)

	Day 1	Day 2	Day 3
Morning	8:30 – 11:45 Building Accountability Crucial Conversations	8:30 – 12:00 Negotiation Strategies	8:30 – 11:30 Business Simulation
Afternoon	1:00 – 5:00 Conflict Management	1:00 – 5:00 Negotiation Strategies <i>(continued)</i>	1:00 – 1:45 Business Simulation <i>(continued)</i> 2:00 – 3:30 Business Coach Panel Discussion
Evening	6:15 – 8:15 Enhanced Ethical Decision Making – Part 2		<i>Revised: VJM 09/19/18</i>