



MBA

MASTER OF BUSINESS ADMINISTRATION

2020 EMPLOYMENT REPORT

GROW THE GOOD IN BUSINESS™

MENDOZA COLLEGE
OF BUSINESS
UNIVERSITY OF
NOTRE DAME

GROW
THE GOOD
IN BUSINESS™

JOHN ROONEY

**DIRECTOR, GRADUATE BUSINESS
CAREER DEVELOPMENT**



“Although this has been a very challenging year, I have never been more proud of the Notre Dame family and our outstanding recruiting partners. Our students demonstrated great resilience in their career development and job searches. They continued to demonstrate why many of the world’s top companies come to Notre Dame to connect with our talented and experienced students. I also want to thank our dedicated alumni base that is always instrumental in helping our students obtain careers that allow them to grow the good in business. We continue to work closely with our recruiting partners during this challenging time and are optimistic about the MBA marketplace and Notre Dame’s historical success in achieving strong outcomes.”

Notre Dame’s Mendoza College of Business is uniquely positioned to develop leaders dedicated to growing the good in today’s business world. This employment report represents the hard work our students — these future leaders — put into their career development, creating opportunities that leverage their strengths, experiences and values to maximize positive impact.

PERCENT WITH FULL-TIME OFFER WITHIN THREE MONTHS OF GRADUATION:

- ▶ **Class of 2020**
79%
- ▶ **Class of 2019**
92.1%
- ▶ **Class of 2018**
90%
- ▶ **Class of 2017**
88%
- ▶ **Class of 2016**
89%
- ▶ **Class of 2015**
95.1%

PERCENT WITH ACCEPTED FULL-TIME OFFER WITHIN THREE MONTHS OF GRADUATION:

- ▶ **Class of 2020**
78%
- ▶ **Class of 2019**
89.5%
- ▶ **Class of 2018**
90%
- ▶ **Class of 2017**
86.1%
- ▶ **Class of 2016**
88.1%
- ▶ **Class of 2015**
92.7%

AVERAGE SALARY AND BONUS FOR GRADUATING CLASS:

- ▶ **Class of 2020**
\$136,500
- ▶ **Class of 2019**
\$144,536
- ▶ **Class of 2018**
\$133,797
- ▶ **Class of 2017**
\$128,109
- ▶ **Class of 2016**
\$125,632
- ▶ **Class of 2015**
\$129,318

Compensation By Industry

INDUSTRY	PERCENT ACCEPTS	MEDIAN SALARY
ALL INDUSTRIES	100%	\$116,500
CONSULTING	17.1%	\$130,000
CONSUMER PRODUCTS	9.8%	\$110,000
ENERGY	2.4%	I/D
FINANCIAL SERVICES	24.4%	\$100,000
GOVERNMENT	1.2%	I/D
HEALTHCARE	8.5%	\$118,000
MANUFACTURING	3.7%	\$120,000
MEDIA/ENTERTAINMENT	1.2%	I/D
NON-PROFIT	2.4%	I/D
RETAIL	2.4%	I/D
TECHNOLOGY	19.5%	\$121,750
OTHER	7.3%	\$107,250

Compensation By Function

FUNCTION	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS	100%	\$116,500
CONSULTING	18.3%	\$130,000
FINANCE/ACCOUNTING	28.0%	\$110,000
GENERAL MANAGEMENT	6.1%	\$120,000
HUMAN RESOURCES	1.2%	I/D
INFORMATION TECHNOLOGY	2.4%	I/D
MARKETING/SALES	30.5%	\$110,000
OPERATIONS/LOGISTICS	2.4%	I/D
OTHER	11.0%	\$108,996

I/D refers to instances with insufficient data.

TONDE YORBANA

TWO-YEAR MBA, CLASS OF 2020

BUILDING TOMORROW, INC. |
INDIANAPOLIS |
FINANCE MANAGER



“I really enjoyed working with the Notre Dame Career Development Team. To paraphrase the poet Amanda Gorman, I believe there is always a job if we are brave enough to see it and land it. And the career coaches helped me with the necessary tools to build this courage and optimism to get a job. I appreciated the tailored coaching approach, which was critical in leveling-up my networking skills and raising my profile. In addition, by using some groundbreaking tools such the job tracker, the marketing plan and target list, and participating in job search workshops, I became more and more confident in finding a job, even during an unprecedented pandemic.”

Location Choices

REGION	PERCENT ACCEPTS	MEDIAN SALARY
WEST	14.3%	\$130,000
MIDWEST	46.8%	\$110,000
NORTHEAST	14.3%	\$118,000
MID-ATLANTIC	7.8%	\$112,000
SOUTH	3.9%	\$115,000
SOUTHWEST	6.5%	\$120,000

GINA GUZZARDO

TWO-YEAR MBA, CLASS OF 2020

JOHNSON & JOHNSON |
NEW YORK CITY |
EXPERIENCED COMMERCIAL
LEADERSHIP DEVELOPMENT
PROGRAM



“The Notre Dame Career Development team greatly supported me throughout my time at Mendoza. When I started my MBA, I knew I wanted to go into marketing but was not sure what industry or specific function was right for me. Coming from a non-business background, the career coaches helped me identify my skills and past experiences that would be transferable to the roles I was interested in pursuing. I rigorously searched for internships, utilizing career conferences, on-campus recruiting, networking, and searching online. Upon receiving multiple offers for internships, I spoke to my career coach about my career aspirations, and they helped me recognize that I wanted a career that had a greater purpose. The following conversations with the career development team and the alumni at the company solidified my decision. The internship ultimately turned into my full-time role, and it all started with on-campus recruiting.”

Employers

Accenture	FTI Consulting	Northwestern Mutual
Accenture Federal Services	GetUpside	O'Neill Beverage Company
Air Products	Glass Lewis	Piper Sandler
Amazon	Google	Primma Valores
Amherst Residential	Grainger	Prove (formerly Payfone)
Anaplan	Heartland Ventures	PwC
Anthem	HPS, Inc.	Raymond James Financial
AT&T	IBM	Rescale
Baird	Impact Capital Funds	RPA Advisors
Bank of America	Indiana University Health	S&P Global Ratings
Barclays	Intel	Silicon Labs
Barilla Group	Itau	SLKone, LLC
Building Tomorrow	Janssen	Stone Point Capital
Capital One	Johnson & Johnson	Strategy&
CenturyLink	JPMorgan Chase & Co.	TayCo Brace
Chevron	Kalderos	TE Connectivity
Chewy	KB Kookmin Card	Tire Rack
Conagra Brands	Kemper Corporation	U.S. Air Force
Deloitte	Koupon Media	UBS
Dematic	L.E.K. Consulting	United Airlines
Ecolab	Lowe's Companies, Inc.	Unity Technologies
Edward Jones	Lume Deodorant	University of Notre Dame
Edwards Lifesciences	McDonald's Corp.	University of Southern Indiana
Emerson	Micro Focus	WeBank
EY	Navigation Capital	West Monroe Partners
FINRA	NetServices Inc	Whirlpool Corporation
Ford Motor Company	Next College Student Athlete (NCSA)	

Compensation By Industry

INDUSTRY	PERCENT ACCEPTS	MEDIAN SALARY
ALL INDUSTRIES	100%	\$7,250
CONSULTING	5.6%	\$8,667
CONSUMER PRODUCTS	13.1%	\$7,083
ENERGY	3.7%	\$4,421
FINANCIAL SERVICES	19.6%	\$10,417
GOVERNMENT	0.9%	I/D
HEALTHCARE	11.2%	\$7,313
HOSPITALITY	0.9%	I/D
MANUFACTURING	2.8%	\$6,933
NON-PROFIT	6.5%	\$2,860
REAL ESTATE	1.9%	I/D
RETAIL	1.9%	I/D
TECHNOLOGY	22.4%	\$6,988
OTHER	9.3%	\$7,703

Compensation By Function

FUNCTION	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS	100%	\$7,250
CONSULTING	17.8%	\$5,767
FINANCE/ACCOUNTING	32.7%	\$8,333
GENERAL MANAGEMENT	3.7%	\$10,351
HUMAN RESOURCES	1.9%	I/D
INFORMATION TECHNOLOGY	1.9%	I/D
MARKETING/SALES	24.3%	\$7,083
OPERATIONS/LOGISTICS	5.6%	\$4,707
OTHER	12.1%	\$5,200

I/D refers to instances with insufficient data.

MARY COGLIN

TWO-YEAR MBA, CLASS OF 2020

MCDONALD'S | CHICAGO |
MARKETING MANAGER,
CONSUMER INSIGHTS



“To Grow the Good in Business means to intentionally pursue ways to improve the lives of those you impact through business: suppliers, employees, customers, and the entire ecosystem in which you work. It means understanding and supporting the inherent dignity and spirituality of work, and keeping ethical responsibility as the primary focus of all business decisions. Growing the Good in business means humbly utilizing your position in business to better local communities and the world. A Mendoza education challenges and empowers students to strive to Grow the Good in business throughout their careers.”

Employers

Abbott Nutrition	FTI Consulting	Optum
AEBetancourt	GE Healthcare	Pacific Asia Tourism Association
Air Products	Goldman Sachs	PPG
Amazon	GOtech	Procter & Gamble
AMD (Advanced Micro Devices)	Grainger	PwC
American Airlines	Guidehouse	Qmulus LLC
Anaplan	Hewlett Packard Enterprise	RB
AT&T	Hill's Pet Nutrition	Reading Partners
Azucarera La Grecia	Holladay Properties	Reams Asset Management
Bain & Company	HOVER Inc.	Shields Health Solutions
Baird	IBM	Sonos, Inc.
Blue Stone Strategy Group	IDEA Center at the University of Notre Dame	South Bend Community School Corporation
Brightwok Kitchen	International Vitamin Corporation	SpaceX
Brunswick Corporation	J.P. Morgan	Starbucks
Buckingham Companies	JEGI	Teradata
Centene Corporation	Johnson & Johnson	The Buona Companies
CenturyLink	JPMorgan Chase & Co.	U.S. Air Force
Cognistx	KPMG	UBS
Continental Energy Services	Lazard Middle Market	United Soldiers and Sailors of America
Dairy Management Inc.	LendingLayer	University of Notre Dame
DasBoot LLC	Mattel	USAA
Dell Technologies	Mavely	Vanguard
Deutsche Bank AG	Merck	Viakoo
Ecolab	Microsoft	Visa
Elanco	miR Scientific	Vogo Fund Asset Management
Eli Lilly & Company	MISO Energy	Western Digital
Eva's Village	Office of the Comptroller of the Currency	Whirlpool Corporation
ExxonMobil	Okestra Care	
EY	OmniVision Technology	
Ford Motor Company		

CONTACT US

Email: mba.business@nd.edu
(574) 631-8488

Ready to apply? Want to
learn even more?

Visit us online:
mendoza.nd.edu

MENDOZA COLLEGE
OF BUSINESS



UNIVERSITY OF
NOTRE DAME



AACSB
International
Accredited